



## SK&A Announces New Addition

**Richard Ragold, PE**

**Director of Business Development, Government Programs**

SK&A is very pleased to announce that Richard Ragold has joined the firm as Director of Business Development, Government Programs. Richard joined SK&A earlier this year and has been active in promoting the firm's expertise and experience in the public sector. He is responsible for originating and coordinating the pursuit of structural engineering work in this arena for the entire SK&A and ETI organization. He serves as a liaison between federal, state, and local government agencies and architects, contractors, and owners to develop direct government contracts, subcontracts and teaming arrangements.

Richard has extensive knowledge and experience in consulting structural engineering having led his own firm for 30 plus years in New Jersey. After an acquisition in 1990, Richard moved to New England as Senior Consultant and Director of Business Development for Dufresne-Henry, Inc., a 300-person multi-faceted engineering firm with 16 offices in the Northeast and Florida. He brings that background to bear in pursuing new and repeat business for the SK&A Group.

Richard's experience includes management of all aspects of an engineering firm operation including design, construction-phase services and business practices. Past engineering projects include high-rise buildings, hospitals, over 100 public schools and facilities at colleges and universities, and military facilities for the Army, Navy and Air Force. His engineering work has received awards from ACI, NJ Chapter, ACEC/NJ and the Prestressed Concrete Institute, NY Chapter. He holds Fellowships in and is active with ASCE, ACEC, and SAME, has lectured at Rutgers University, and is a Past President of ACEC/NJ, SAME NJ Post and the Essex County NJ Society of Professional Engineers.

He can be reached at [richardr@skaengineers.com](mailto:richardr@skaengineers.com).

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